Maximise profits by exerting full control over your warehouse or direct delivery operation

Sales of consumables to clients can be a source of valuable margin enhancement, but the benefit can easily be lost through a mixture of not recharging and failing to pass on supplier increases. CMS Stores Control, in combination with Contracts, Workflow and Budgeting, puts you in full control of your ordering, invoicing and supplier management.

Typical challenges faced by contractors

- "We currently manage our consumables with multiple spreadsheets. For each client there can be a combination of suppliers, products, prices, mark-ups and quantities ordered. Creating invoices from all this is time-consuming and a bit of a nightmare"

- "We manually record whether consumables are rechargeable or included in the contract, relying on our staff checking the file on each delivery. With hundreds of orders being processed, we don't always pick up the information correctly and fail to charge where we should"

- "Our consumables supplier invoices come in consolidated for several sites. We then have to pick out what's been sent where to raise the client invoices"

- "Our administration staff will sometimes order from a supplier without raising a client invoice"

- "Updating all our client records after a consumables supplier price increase is a real bind"

- "Our existing accounts software is incapable of holding materials budgets by site, making analysis of spend versus budget a manual chore"

- "All our materials orders are placed by admin staff, who check against a spreadsheet whether the order is over budget or if the products are on the agreed list for that site"

- "We order cleaning products from the supplier's website which means we rely on him to provide information on what's been ordered"

TEMPLACMS

Fully integrated management software for cleaning contractors

Templa CMS Stores Control - features and benefits

Feature	Benefit
Materials or consumables orders can be generated by field managers. CMS Workflow then sends them for approval prior to goods being ordered	Reduces the administration burden without the risk of budgets being exceeded
If a client's materials or consumables come from more than one supplier, a product template assigned in CMS Contracts raises orders against each supplier automatically	Saves time in manually raising multiple orders
Supplier price lists are loaded to CMS along with client-specific mark-ups. When supplier prices increase, one key stroke automatically updates all your client recharge prices	Reduces the risk of incorrectly transcribing price changes to many individual records on a spreadsheet
CMS lets you flag which consumables are rechargeable	Prevents consumables being delivered without being invoiced
Product templates can be set up to specify the agreed cleaning materials or inclusive consumables for a site	Reduces the risk of unauthorised products being ordered
CMS lets you set materials and inclusive consumables budgets by product and site. Field managers can raise orders which CMS Workflow sends on for approval	Gives budget responsibility to your managers, but alerts you if budgets are exceeded. Materials can be coded to individual sites to feed into site profitability analysis
CMS provides automated supplier invoice-to-order matching which checks invoiced quantities and costs against those ordered and delivered	Saves the admin department time when multi-site or multi-order invoices are submitted, and ensures invoiced and committed costs are reconciled

> The combination of Templa's clear understanding of our business objectives and their professional design of the software solution made our selection choice straightforward. No other comparably priced system has this level of functionality.
>
> Julian Lingham - Finance Director, RCS

Why CMS Stores Control?

The process of ordering cleaning materials and consumables can place a heavy burden on your admin team. CMS Stores Control, in conjunction with Workflow and Budgets, ensures that only agreed products are ordered and reduces admin time by allowing field managers to order against pre-agreed product budgets. Full visibility of spend versus budget is provided by the CMS Analytics reporting functionality.